

## Sport Obermeyer Ltd Harvard University

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ter R. Obermeyer is a principal of Sport Obermeyer, Ltd., in Aspen, Colorado, and a graduate of the Harvard Business School. Ananth Raman is assistant professor at the Harvard Business School. HBR MAY-JUNE 1994 MAKING SUPPLY MEET DEMAND IN AN UNCERTAIN WORLD

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Sport Obermeyer, Ltd., debería acoplar la experiencia profesional del actual gerente de la empresa con la educación obtenida por su hijo en Harvard para redireccionar de mejor forma la actual ...

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Sport Obermeyer Case Solution. Case overview: Sport Obermeyer Ltd. was established in 1947 and founded by Klaus Obermeyer, started its operations in Aspen Colorado.The company used to produce stylish Skier's clothing and achieved a highly competitive position in the US skiwear market.

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RECOMENDACION a 1. Mejorar los pronósticos de demanda realizados internamente por el Comité de Adquisición en noviembre, justo antes producción especulativa. En lugar de utilizar sólo un promedio simple de las previsiones individuales hechas por los directivos clave de Sport ...

**Janice H. Hammond - Faculty - Harvard Business School**  
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Walter R. Obermeyer is a principal of Sport Obermeyer, Ltd., in Aspen, Colorado, and a graduate of the Harvard Business School. Ananth Raman is the UPS Foundation Professor of Business Logistics ...

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The case describes operations at a skiwear design and merchandising company and its supply partner. Introduces production planning for short-life-cycle products with uncertain demand and allows students to analyze a reduced version of the company's production planning problem. In addition, it provides details about information and material flows that allow students to make recommendations for ...

**Making Supply Meet Demand in an Uncertain World**  
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SPORT CASE Syndicate 1 CONCLUSION From our analysis, what Obermeyer need to do for the issues is: 1. About initial phase production: The effective forecast using the trend reference Push and pull strategy 2. Where to do the production: China factory has minimum order quantity

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Sport Obermeyer, Ltd. is a winter, high performance skiwear fashion company established in 1947. The company offers a "broad line of fashion ski apparel, including parkas, vests, ski suits, shells, ski pants, sweaters, turtlenecks, and accessories." (Hammond and Raman 1).

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Janice H. Hammond is the Jesse Phillips Professor of Manufacturing and the Senior Associate Dean for Culture at Community at Harvard Business School. She currently teaches Supply Chain Management in the HBS MBA program. She serves as program chair for the HBS Executive Education International Women's Foundation and Women's Leadership Programs and created the online Business Analytics course ...

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Harvard Case Notes Sport Obermeyer Ltd Teaching Note 5 696 012 31P Janice H Hammond Ananth Raman. Introduction Sport Obermeyer, Ltd. presents a successful ski apparel company that is addressing logistics-related decisions that face many businesses today. Sport Obermeyer, founded in 1947 by Klaus Obermeyer, has continued to lead the ski apparel industry since that time through continuous ...

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References Harvard Business Review: Sport Obermeyer Case - Janice H. Hammond and Ananth Raman, August 2006 Obermeyer Ltd: obermeyer.com Supply Chain Economics - Jordan Avery, Michael Gilkenson, Alina Cornejo, Fabio Romero, Farida Jarwala, Sara Rogovin and Eric Timm Report 24 25. Questions 25 26. Thank you 26

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